



Berlin, 20th and 21st of October, 2010

- Directory -

Welcome to the/our first ever water technology funding platform „WaterVent“!

Being more than 12 years in matching events' business – relying on a track record of more than 85 national and international events with more than 8,500 participants – I have had the idea of doing alike with a water tech focus for a couple of years.

Being bred with the background of my father and grandfather in the forest cultivation I am realizing this idea nowadays. The detailed ideas came up to me when I was doing my running exercises....



“I have said that I thought that if we could ever competitively, at a cheap rate, get fresh water from salt water, that it would be in the long range interests of humanity which would really dwarf any other scientific accomplishment.”

John F. Kennedy 1961

“We never know the worth of water till the well is dry”

Thomas Fuller, Gnomologia, 1732

“Water flows uphill towards money”

*Anonymous, saying in the American West,
quoted by Ivan Doig in Marc Reisner, Cadillac Desert, 1986*

“Filthy water cannot be washed”

African Proverb

This four quotes I like very much certainly do supply the background.

We hope that you all are going to enjoy these two days and appreciate your feedback. My thanks and acknowledgements to my wife and Isabel Lopez-Duran for their daily support. Thanks to our partners who trusted in our ideas.

Ulf Leonhard

Leonhard Ventures
Berlin, October 20th, 2010

Investments for Water Quality Management: Will they ever be enough?

Cecilia Tortajada
 Scientific Director
 International Centre on Water
 Zaragoza, Spain



The main water problems facing the world, both in the present and the future, are due to water quality problems rather than to actual physical scarcity of water. At present, the world's physical water scarcity problems can be solved with the existing knowledge, technology and funding availability since water management practices in the world are generally becoming more efficient in terms of water quantity. One example is that of the United States, which now uses 5% less water for all purposes, compared to 1975, in spite of a much higher level economic development and population growth.

In contrast, water quality management has not made commensurate progress, not even in the developed world. While in Western Europe and North America, point sources of pollution from domestic and industrial sources have been mostly resolved, even then, more than 9,400 of the 25,000 sewage systems in the United States have violated the Clean Water Act of 1972 in recent years by discharging partially treated wastewater into the environment. In addition, non-point sources of pollution, primarily from agricultural sources, still continue to be a serious problem. The nitrate and phosphate contents of most rivers of the developed countries are still on the high side, and have to be reduced in the future. It still has to be determined how this can be achieved technically, cost-effectively and in a timely manner.

Unfortunately, all over the developing world, neither point sources nor non-point sources are being managed properly. For example, in Latin America as a whole, research carried out by the Third World Centre for Water Management indicates that only about 10–12% of point sources are now being properly treated and then discharged to the environment. The situation is likely to be somewhat similar in Asia and probably worse in Africa. The continuous neglect of good water quality management has resulted in most water bodies in and around urban areas of the developing world being severely contaminated.

A major water quality problem of the developed world is now emerging contaminants such as pharmaceutical products, natural and synthetic hormones, drugs with hormonal side effects which are now present in surface water in minute quantities. While their impacts on aquatic ecosystems like fish have been observed to be harmful, their health impacts on human being are still unknown.

This is an area that will require further research in the future and for which large amounts of investment are needed.

Investments for Water Quality Management: Will they ever be enough?

Cecilia Tortajada, Scientific Director International Centre on Water, Zaragoza, Spain

In terms of financing, multilateral development banks are investing less than 5 percent of their funds for water and sanitation-related developments. Unfortunately, in most developing countries, conventional funds available for investments in the water sector (including water quality) are grossly inadequate. In other words, the public sector cannot provide all the necessary funds for the development and the management of the water sector, and the investments currently available from the private sector and the multilateral and bilateral funding agencies are not enough. Thus, the overall issue of how to meet the investment needs for the water sector (including water quality) needs urgent attention. Current trends indicate that the gap in funding, between what is needed and what is available, is likely to widen even further in the future. Thus, the funding requirements for water quality management, and how this funding can be obtained on a sustained basis in the future, are important issues that need priority discussion and resolution in the coming years.

Kauffman (2010) cites the cases of some developed and developing in terms of needed investments for the water sector. In the case of the OECD countries, their challenges include replacement of ageing water infrastructure (considered as the least performing infrastructure sector by the American Society of Civil Engineers), comply with increasingly strict environmental regulations and, in many cases, and growing requirements to separate the sewer system from the drainage. It is calculated that United Kingdom and France would need to increase spending by 20% to maintain current services, while in the case of Japan and Korea, this figure will be in the order of 40%. For United States, the US Environmental Protection Agency estimates the investment needs to be \$192.2 billion (for treatment of wastewater, repair and purchase and installation of new pipes). To this amount, \$63.6 billion should be added for combined sewer overflow correction. Overall, OECD estimated in 2007 that annual expenditures on water and wastewater services (both current and investment) will be in the order of \$600 billion in 2025 for OECD countries (half of which will be for Mexico and the US), and \$400 billion for the BRICs (half of which for China).

For Latin America, yearly investments are estimated to reach \$141 million in Argentina, \$586 million in Brazil and \$227 million in Mexico. Finally, for countries such as Burkinafaso, Ghana, Kenya, Mauritania, Mozambique, Senegal, South Africa, Uganda and Zambia, the annual investments necessary to reach their water supply and sanitation goals are around \$884 million and \$655 million per year, respectively.

Finally, while economic instruments (bulk water charges, water rights, tradable permits, polluters-pay principle, incentives when necessary, etc.) can be of significant assistance in improving the existing water quality management practices, a combination of economic instruments and command and control system is likely to provide an efficient approach to water quality management. Institutional innovations, as well as major strengthening of their capacities, are necessary. Moreover, legal and regulatory regimes need to be carefully tailored to meet the technical, social, economic and environmental requirements of the specific countries and regions in order to achieve progress in sustained manner. Otherwise, investments alone will never be enough to cover the increasing needs of the water sector.

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Partners (alphabetical order):



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Partners 2 (alphabetical order):



TARGET PARTNERS
CAPITAL MEETS IDEAS.



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Entrepreneurs presenting

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- ◆ ActiDes Berlin GmbH
- ◆ Afre - Asociacion de Fabricantes Para Agua y Riego Espanoles
- ◆ Aquabion Membrana
- ◆ ASAG Umwelttechnik
- ◆ Autosafe Aktiengesellschaft
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- ◆ Catalan Institute for Water Research ICRA
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- ◆ Prana Sustainable Water
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- ◆ RT-Roemer Technology Int. UG
- ◆ SCAUT Forschungsgesellschaft mbH
- ◆ SYNLIFT Systems GmbH

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Entrepreneurs presenting

- ◆ TMW Technologies
- ◆ TRITON WATER AG
- ◆ UAB Finèa
- ◆ Verein LBW "Leben braucht Wasser"
- ◆ Weise Water Systems GmbH

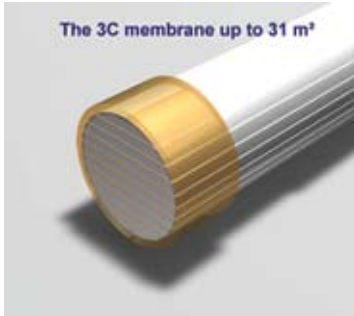
3C Membrane AG

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Further Participants
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(Supervisory Board)



3C Membrane AG is an industrial company, active in the production and worldwide sales of innovative ceramic filter elements, leading in price and performance. The plant in Halberstadt was built in 2003 with an investment of over 8 million EUR and commands one of the largest capacities world wide for the production of ceramic membranes. By consistent and ongoing development of the ceramic multi channel membranes as well as innovative form geometries and structures in 3C products, a substantial increase in available filtration area per running meter can be claimed. This already leads to a significant gain in the price/performance relation. The improvement in the coating of the membrane surfaces enhances the filtration performance and reduces blocking.

New module geometries and cartridge seal concepts as well as an optimized flow, boost the available filtration area- and performance. By these developments, 3C's ceramic filters can more than compensate for previous disadvantages against polymer membranes, combining performance, membrane area, module design, capital- and operational expenditure. Thus the enterprise may enter large quantity markets with its innovative ceramic membranes that have so far been reserved for polymer membranes. The known strengths of ceramic membranes are physical, chemical, biological and thermal stability as well as a higher flux per sqm of filtration area.

These are combined with the improvements in the 3C membrane design into a new dimension in price, performance and packing factor in the existing market environment which will prevail as a true value innovation. The enterprise will prospectively offer new, very competitive products, suitable for the following areas: drinking water and water treatment, water recycling, pre-filtration in the desalination process, oil-water separation, pharmaceutical applications, bio technology and food technology. An enormous sales potential opens for the enterprise mainly in water treatment, which is, due to the rising water shortage in the world, one of the strongest economic and ecologic areas demanding for sustainable solutions. Before these challenges, the enterprise is well positioned.



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Further Participants
Volker Voss

ActiDes has developed machines with a patented process for water purification based on the active agent "ActiDes blue".

The USP is the highest efficacy while being completely harmless and safe for humans paired with a high potential of cost reduction. The process is a recognised method of disinfecting drinking water and completely complies with the standards of Germany's Drinking Water Ordinance (Trinkwasserverordnung). ActiDes blue targets and kills legionella and pseudomonas quickly and safely, breaks down existing bio-film, destroying the 'breeding grounds' for legionella and pseudomonas and prevents new biofilm from forming in pipes, keeping pipe systems in good condition. ActiDes blue is of a consistently high quality due to the patented production process.

ActiDes has successfully started with innovative solutions and orders from healthcare and food industry. ActiDes significantly reduces the cost of securing safe drinking water and saves energy and encourages environmentally-aware behaviour.



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afre

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The SPANISH WATER AND IRRIGATION MANUFACTURERS ASSOCIATION, AFRE, created in 1998, is the only non-profit national association which objectives are to represent, defend, promote and develop the Spanish irrigation Technologies. AFRE clusters currently 43 manufacturing members and 38 other organizations of the water technology sector (installation and engineering companies, technology centres, media, institutions public administrations and associations) members. All Water and irrigation technology manufacturers' members have factories located within the Spanish territory and founding capital of European Union provenance. Some of them have production centres in other EU Countries and in other regions.

AFRE coordinates the Spanish Water and Irrigation Technology Platform (homonym to the Water supply and sanitation Technology Platform, WssTP). The Spanish Water and Irrigation Technology Platform is a forum of public-private co-operation for R&D+i among all technological and scientific agents in the promotion of R&D+i and the continuous improvement of technology applicable to the sustainable management of the complete water cycle. It also aims to promote the leading role of Spanish and European technology in this field throughout the world.

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AquabionMembrana GmbH

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Further Participants:
Marc Flettner, Reinhard Wille

A new and unique combined water purification / softening system for generation of soft and aseptic (legionella free) drinking water. The novelty of the procedure is that calcium hardness (calcite) is converted by an active anode (AQUABION®) to the aragonite and filtered by the membrane. The modified cristaline structure is preventing the scaling of the membrane: it is easily flushed out during regular flushing of the system. By filtering out the calcium, the water is softer and more pleasant for the user. If necessary, a second AQUABION® can be installed downstream, to protect the pipes and installations against corrosion.

Besides the benefits of healthier, safer water / drinking water, the system will lead to cost savings through reduced maintenance costs. The AQUABIONMEMBRANA system is environmentally friendly by avoiding the conventional regeneration salt used for example by ion exchange systems. Also it does not need - in contrast to the ion exchanger - any additives against corrosion. The corrosion protection is provided by the system itself. The product is designed for single-and multi-family homes – and could be adapted as well for commercial and industrial use.



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ASAG Umwelttechnik

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Our Vision:

We protect our environment from nearly all aggressive pollutants with the ASAG-Environmental- Protection-System. Environmentally sound and economical, through a unified service concept. ASAG Umwelttechnik is an innovative, medium-sized enterprise. Since 1999 we have positioned ourselves successfully to meet the changing challenges of the marketplace.

Today, we are one of the leading providers in the area of drainage technology and complex coating solutions in Germany. With our network of branches throughout Germany, we provide our clients with competent and professional support for the sealing and protection of buildings and surfaces from environmentally hazardous substances. Our unified service concept covers everything from impermeability testing to separator restoration to complex coating solutions. As a result, we are able to respond to any demands, flexibly and affordably. Customized solutions to individual problems are our core competency.

Our own laboratory, quality assurance department and custom training for customer consultants and renovators allow us to fulfill complex material and preparation requirements. In this way, we offer our clients the opportunity to operate in an environmentally and economically sound way, while at the same time increasing their own competitiveness. As a result, our satisfied clients include companies in the mineral oil, metal and chemical industries, foodstuff producers and catering companies, sewage treatment facilities as well as the government. ASAG Umwelttechnik is represented in nine locations in Germany. We are also looking forward to advise international companies in matters related to environmental protection.



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BIOCONS

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BIOCONS
Environmental Solution Company



BIOCONS provide solution in the waste water and waste air sector.

BIOCONS carrier are the supporter to extend plants or air filter with H₂S reduction.

BIOCONS are connected with the top consultants worldwide, also we provide a network system with other solution like hardware for filter units, aeration systems or industrial liquids with a high performance .

WATERVENT ®

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Catalan Institute for Water Research (ICRA)

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Research and Innovation for the sustainable use of water.

Cleartec Water Management

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Further Participants:
Matthias Littig



Sales and Marketing for Cleartec(R) Biotextil.

Cleartec(R) Biotextil is a textile support media for biological growth. It is mounted in steel cages and applied in municipal or industrial wastewater treatment plants in order to effect an increase of treatment capacity without the addition of new civil structures such as activation tanks.

The system is nowadays applied at more than 20 reference sites. Cleartec provides the media and system know-how and supplies its clients with design information.

CONTROS Systems & Solutions GmbH

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The Kiel (Germany) based CONTROS Systems & Solutions GmbH develops, produces and markets underwater sensor systems to detect Hydrocarbons, Methane, CO₂, Mono Ethylene Glycol (MEG), and Early Leak Detection Systems down to a water depth of 6,000m in any condition and in combination with data logging solutions. The company's products are mainly used for risk management in Offshore Oil & Gas applications; ranging from mobile pipeline inspection to permanent early leak detection systems for subsea O&G constructions such as templates, manifolds, BOP's as well as for oceanographic measurements and methane hydrate exploration partly in conjunction with CO₂ sequestration applications.

The key expertise of CONTROS is the development of subsea sensor systems for Hydrocarbons and CO₂, driven by a dynamic management team, supported by a focused and aggressive global marketing strategy. In an emerging market, CONTROS has set up a global dealer network and is present at key industry international exhibitions. Sales turnover in 2006 was EUR K80 followed by EUR 800k in 2009, and CONTROS expects to achieve sales turnover in 2013 of EUR 12 million. The company currently employs 21 full and part time engineers, chemists and physicist, complemented by an experienced management team with more than 25 years of industry experience which shares the commercial and technical responsibilities. CONTROS is strategically positioned in the global Oil & Gas (O&G) industry and the scientific / oceanographic and Methane Hydrate sectors, as well as the CCS (Carbon Capture and Storage) market. As the manufacturer and supplier of early leak detection and process monitoring systems CONTROS has recently acquired clients such as BP, Kongsberg, Oceaneering, Schlumberger, etc. CONTROS acts as a direct supplier and system integrator even for huge Autonomous Underwater Vehicles (AUV) and offshore survey projects and operates with a high degree of integration with clients.



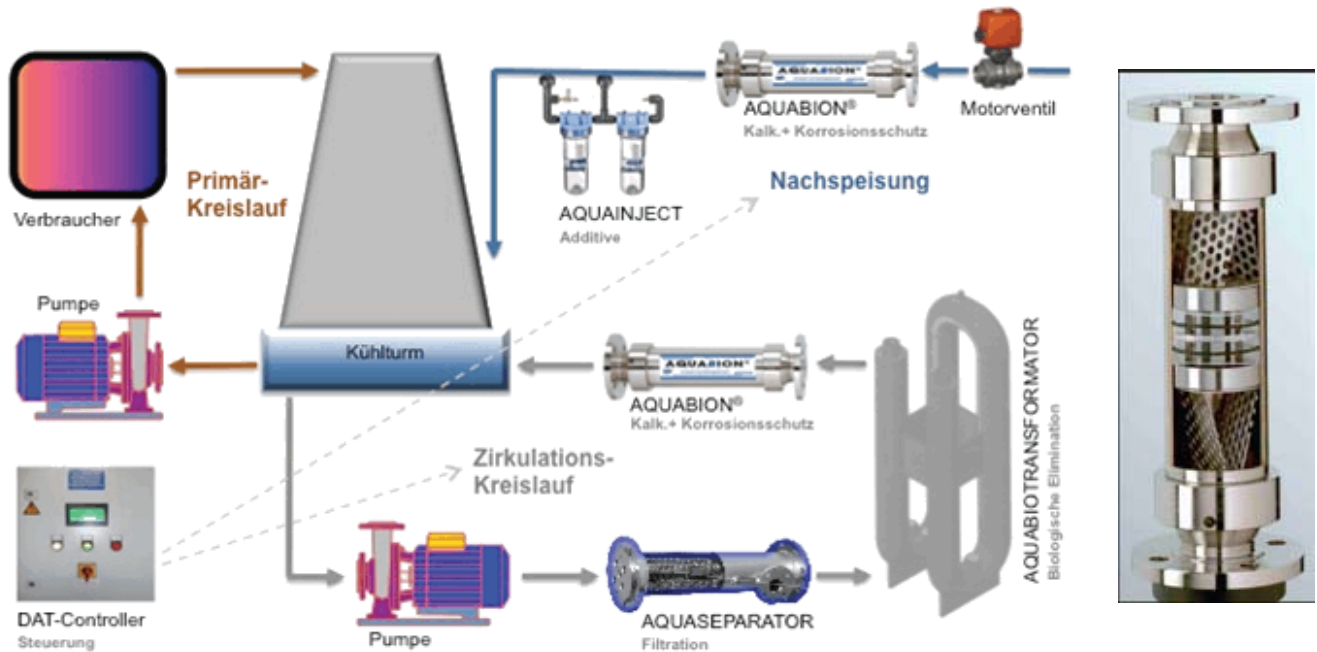
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DAT Dynamic Aquabion Tower GmbH

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Further Participants
Marc Flettner, Reinhard Wille



A new method for treatment of water in cooling systems. The new system saves significant cost (chemicals used to treat corrosion, scaling and micro-organisms such as polymers, phosphates, azoles, biocides, etc., and maintenance), reduces water (fewer water exchange cycles needed) and energy consumption (less deposits), and protects the environment (waste water). In addition, the risk of legionella contamination is prevented.

The DAT process protects the cooling circuit against corrosion and or reduces those effects when used in existing structures. The system consists of several coordinated, partly patented, components that are installed within the circulation circuit and in the water supply, as well as a specially programmed process control system for remote monitoring and readjustment. Amortization calculations are programmed in-house and there is an acquisition process in place that tightly coordinates the steps from the first contact through water tests until the placement of the order.

Flores Solar Water GmbH

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The flores Solar Water GmbH (FSW) is the solution provider for solar based desalination. FSW offers a unique solar water purification system on distillation basis - the SOLAR WATER CELL (SWC).



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H2O-Factory GmbH&Co KG

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Development, Production and Sales of Small Scale (15 liter /hour - 500 liter/hour) water purification and desalination systems.

Harbauer GmbH

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Water purification technology:

- potable water
- industrial waste water cleaning
- ground water remediation
- arsenic removal

for sale, leasing and build, operate and transfer models

in India, Bangladesh, Egypt, Saudi Arabia and world wide.



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Helios Aqua Plus

Technology AG

The Solution for your Water Treatment Needs

Powerful disinfection as you have never seen it before, through the simultaneous use of ultrasound & UV light.

Disinfection means deactivating germs (bacteria, viruses, mould). UV & ultrasound used simultaneously in the newly developed HAP process generates additional oxidative processes.

This causes an enormous increase in disinfection performance, particularly in disinfection processes for cloudy water with an SSK value of 15 or even higher in some cases.

Range of uses: drinking water - process water - waste water

The HAP/R range (UV *US) is certified for UV disinfection by the German Gas and Water Industry Association (DVGW).

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In the western hemisphere, the shortage of drinking water is becoming an issue even though a real shortage is still far away. What has been discussed in the media and at science symposia in recent years is already a reality in the southern hemisphere. Worldwide, over one billion people have no access to clean water supply, additional 1.5 billion have just limited access to safe drinking water.

The problem is usually not water shortage as such, but the lack of disinfected, drinkable water. In Africa, Asia and South America, the water is often found contaminated with coliform bacteria, legionella, salmonella and others. According to the UN, 80% of all illnesses and cases of death in developing countries derive from an insufficient and unclean water supply. Over 50 % of the hospital beds are occupied by people who suffer from diseases caused by contaminated water. And it is always the most vulnerable who have to pay the highest price: Each day 5.000 children are dying because of polluted water. Many NGOs have already recognized the problem of potable water and are working to address this area.

Among others, Helioz developed an inexpensive and easy to use device, which indicates the microbial reduction in water through solar disinfection and thus ensures untrained users an adequate supply of drinking water. The device, called WADI, is made of recyclable plastic in the line of „Cradle to cradle-design“ and with its built-in solar panel, WADI works energy self-sufficient and totally service free for at least 5 years. The concept of solar water disinfection is suitable for daily usage and the handling of WADI is easy: Just put it on the water filled PET bottle like a screw cap, put it into the sun and wait. As soon as the display shows a smiley face, the water is drinkable. The price of one WADI will be approximately 6 EUR per piece.

INEXA

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INEXA is a water engineering company based in Spain. INEXA has improved its expertise in the last eight years in the following areas :

- 1.- Reverse Osmosis Plant detailed engineering
- 2.- Water treatment and desalination plant manufacturing
- 3.- Desalination plant and pumping energy audits and energy efficiency studies

INEXA presents an innovative business plan for water selling around the world particularly in areas suffering from water stress.

INEXA counts with the right human team to develop any challenge in the water industry with key international projects (Cape Verde, Morocco, Mexico and Bahrain).



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Further Participants:
Reinhard Wille



Innovative and eco-friendly water treatment providing scale and rust prevention. Protection of metal against corrosion through active anodes is a well known principle. In addition, Calcium hardness (calcite) is converted by the active anode (AQUABION®) to a different crystalline structure (aragonite). The result is not only that an incrustation of surfaces is prevented but also the reduction of existing scaling.

The patented AQUABION® is being produced in Germany since 2003 according to the highest known quality measures. The unique effects of this system can be used in multiple additional applications such as cooling water treatment (see DAT Dynamic Aquabion Tower) and effective ultrafiltration (Aquabionmembrana).

Meniscus Systems Ltd

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Meniscus Systems Ltd is an established, profitable, business with a successful sales record in the UK Water and Electricity industry. Our core technology is a powerful, web based, real time calculation engine (MCE) that forms the backbone behind our advanced range of added value performance and energy based software services.

The Water and Electricity industries already collect lots of data. To optimise performance, understand unit costs and benchmark processes and sites, users want a simple way to set up a range of calculations using existing data from different databases - but how do they share this information over the internet and how can it be automatically updated as new data becomes available?

The Meniscus Calculation Engine (MCE) enables them to do this easily and quickly. It is, in effect, a very powerful online, real time version of Excel that can be integrated directly into customers existing web applications. It has the capability to become the "standard" business application whenever companies want to take data, undertake a calculation and then display this information over the web. As such, it has generic potential across many industries.

The calculation engine, at a stroke, completes the „backroom“ task of data processing, allowing companies to focus their skilled and expensive IT personnel on more productive projects.

The business model is principally a hosted service where companies pay on a monthly basis for the number of data items in the database as well as an initial set up charge. Alternatively MCE can be embed directly into SCADA applications, as we have done with Serck's SCX6 SCADA application, or configured with a company's own database and web site.



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O2 Environmental

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O2 Environmental provides water technology market expertise to water technology start-ups, investors and larger water companies to accelerate technology commercialization.

O2 Environmental produced 'Water Technology Markets 2010 – key opportunities and emerging trends, developed the BlueTech Tracker™ which is the most extensive database of its kind on emerging water technologies and is a founder of the BlueTech Innovation Forum annual conference. The company is running the BlueTech Tracker webinar series which spot-lights exciting areas of innovation.

O2 Environmental has worked with many of the leading water technology start-ups and Venture Capital investors in Europe and North America and is a preeminent source of expertise in emerging water technologies. We work with water technology companies commercializing new technologies, with Venture Capital and Private Equity Investors looking to invest in the water space and larger water companies looking for strategic acquisition and growth opportunities in the water sector.



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Ormige

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Further Participants:
Nicolas Doyen



Ormige is the specialist of natural or daylight device photoinduction.

The domains of applications are very different :
by slowly incorporating polychromatic light, this equilibrated magneto-photoinduction (EMPI- \rightarrow AE) rises up the energy level of cosmetic creams, nutricaments, microelements, energizing drinks as well as it works in the depollution of the waste or stagnant water and industrial soils.

Prana Sustainable Water

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Initiator and designer of the Ethical Water Stock-Exchange to match clean water and sanitation needs with water users or polluters as per the water footprint.



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PuroFilter Ltd

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PuroFilter has developed and manufactures PDR (PuroFilter Disinfecting Resin) - an iodinated resin disinfectant that kills bacteria and viruses on contact. PDR Disinfection is : Fast, Simple, Reliable and Economical. Unlike UV, Ozonization, Distillation and RO it does not require Energy.

PuroFilter's products and technology offer advantageous solutions for the purification and disinfection of contaminated surface waters, for human drinking including Personal, Domestic, Community and Municipal applications, as well as for Military, Emergency, Homeland-security, Recreational and Agricultural applications. Each of these applications represent market potential of several hundreds of millions of dollars. PuroFilter is owned and managed by Dr. Moshe A. Frommer who is acknowledged to be a leading expert in water purification, and is the inventor of more than 70 patents in the field of water treatment and purification.

PuroFilter performs all its production, assembly and technical service activities through subcontractors and external manpower.



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RT-Roemer Technology Int. UG

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Innovative mobile high-tec devices and stationary system solutions under use of solar power and salt for disinfection and purification of contaminated dirty water.

markets:

health and health care, cleaning, leisure activities (trekking, camping, sailing), food industry, medical institutions and hospitals.



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Economical and clean drinking- and waste water plus renewable energy from holistic and sustainable solutions.

Consult, plan, build and operate plants for waste water treatment, renewable energy (biogas) production and water recycle.



Berlin, 20th and 21st of October, 2010

SYNLIFT Systems GmbH

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SYNLIFT Systems GmbH – established in 2000 – is mainly active as project developer and consultant for turn-key wind power plants – worldwide. SYNLIFT offers the full range of services from early stage investigation up to commissioning and final operation management.

Within the sector Wind Powered Industrial Processes we started business activities (R&D, consulting, product & project development) focusing on water treatment and electrothermal processes in 2005.

Since 2010 we have been offering our own system for Wind Powered Seawater Desalination - SYNWATER®.



Berlin, 20th and 21st of October, 2010

TMW

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TMW is a cleantech company created in 1999 and located in Paris, France, to develop its proprietary technologies on desalination, heat exchangers and derived products. Its star product is the seawater desalination equipment AquaStill, based on multiple-effect drying & condensation technology (MEDC).

Our project is to launch Aquastill technology into the desalination, water purification & industrial waste water treatment market. We aim at raising 3 MEUR before end of Q2-2011, for setting up the manufacturing and start the commercial plan.



Berlin, 20th and 21st of October, 2010

TRITON WATER AG

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- Development and manufacturing of water and wastewater treatment systems
- Consulting and Planning
- Development and manufacturing of chemicals for water and wastewater treatments
- Trading, sale and service
- Laboratory analysis



Berlin, 20th and 21st of October, 2010

Verein LBW
"Leben braucht Wasser"

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We are an Austrian aid organization that specializes in building drinking-water wells around the world.

Our team has taken up the challenge to set up drinking-water wells in the first instance in areas where there is an extreme shortage of drinking water and thus to provide the people there with access to clean drinking water.

These official drilling projects are registered by name and are almost exclusively financed by means of donations. Naturally, all donations are committed to the stated purpose, directly "flowing" into the projects. -Dietmar Stuck, Jr. (Supervisor of well construction) has been operating in the field of drinking-water well drilling for more than 10 years. -

All work is carried out solely by companies in the respective country. The reliability of these companies is checked by us personally. -Numerous drinking-water wells in areas with shortages of drinking water are not constructed professionally. There are many cases where mending is required after only 3 to 6 years. Sand filling or corrosion have made it impossible to get water out of these wells. Such mending is often as costly as acquiring a new well. -Dietmar Stuck, Sr. and Dietmar Stuck, Jr. have the gift to divine for water through radiesthesia (dowsing by rods and pendulums).

People who support us may come along with us to our projects in Africa. So they can get an impression of our work on site and be present at the water festivities. Together we will succeed in making aware more people of the extreme water shortage in afflicted areas and thus change the lives of many.

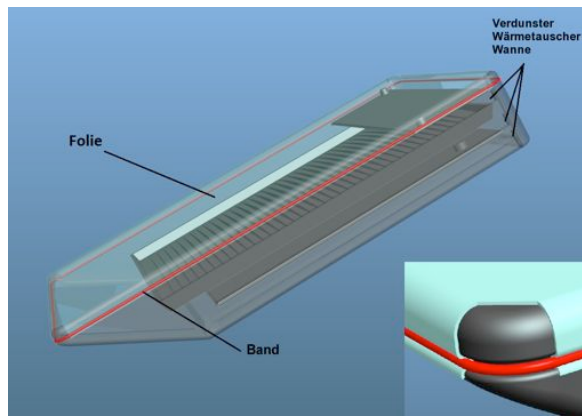


Berlin, 20th and 21st of October, 2010

Weise Water Systems GmbH

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Weise Water Systems manufactures the MicroClear submerged ultrafiltration cassette module.



Investors

- ◆ A2C-Capital GmbH
- ◆ Ashland Hercules Water Technologies
- ◆ Aster Capital
- ◆ BASF Venture Capital GmbH
- ◆ BayTechVenture
- ◆ BLUE ORANGE SUEZ ENVIRONNEMENT
- ◆ Climate Change Capital Private Equity
- ◆ Demeter Partners
- ◆ E.W.U.-Beteiligungen GmbH & Co.KG
- ◆ eCAPITAL entrepreneurial Partners AG
- ◆ ECO Investors Germany Management GmbH
- ◆ Emerald Technology Ventures
- ◆ Entrepreneurs Fund
- ◆ Fraunhofer Ventures
- ◆ Freudenberg New Technologies KG
- ◆ General Electric
- ◆ Georgieff Capital
- ◆ HANNOVER Finanz GmbH
- ◆ IBB Beteiligungsgesellschaft mbH
- ◆ INOVIS Capital GmbH
- ◆ Investcorp
- ◆ Israel Cleantech ventures
- ◆ Kinrot Ventures
- ◆ L-EA Private Equity GmbH
- ◆ MAMA|Sustainable Incubation AG|
- ◆ MIC AG
- ◆ Mountain Cleantech
- ◆ Mubadala
- ◆ NRW.Bank Beteiligungen

WATERVENT



Investors

- ◆ Pinova Capital GmbH
- ◆ Rabo Ventures
- ◆ Riverside Europe
- ◆ SBF GmbH & Co.KG
- ◆ Siemens Venture Capital GmbH
- ◆ TARGET PARTNERS GMBH
- ◆ Total Direction Développement Durable et Environnement
- ◆ Ventizz Private Equity
- ◆ Wellington Partners GmbH
- ◆ WHEB Ventures
- ◆ zouk ventures ltd

A2C-Capital GmbH

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aquatech cleantech
asset management corporate finance



A2C Capital GmbH is an investment and consulting firm focussed on the "Cleantech" sector. Our special focus is on sustainable water technologies. We represent the investment interests of a family office in the water technology sector.

A2C Capital GmbH has established a network of formal and informal relationships with other Cleantech investors in Europe, North America, and Asia, enabling us to access international opportunities and expertise. Such investors may either be private equity or venture capital firms or family offices.

In addition to our investment activities we support our clients, mostly medium sized companies, in defining and executing their corporate strategy, including M&A advisory, corporate finance, and project finance activities.



Berlin, 20th and 21st of October, 2010

Aster Capital

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Aster Capital is the former Schneider Electric Ventures that has evolved to a multi-corporate venture firm with Schneider Electric, Alstom and other investors in its new EUR 100 million fund ASTER II that it launched early in 2010.

We have a 10 year track record as early-stage investors in technologies and services that find application primarily along the energy value chain from primary energy conversion, over energy distribution, storage and management to its end use in transportation as well as the industrial and building infrastructure.

At Aster, we look for entrepreneurs with a strong track record of building high growth companies and for technologies or service business models that really differentiate your business from other players in the market. We will invest between EUR 0.5 to 5 million per portfolio company and normally co-invest with other VC firms.

Our special value proposition is our access to our corporate sponsors. Post investment, we dedicate much time to create business opportunities for our portfolio companies with Schneider Electric and Alstom, whom our team members know well because most of us have worked with either of them before joining Aster Capital. We see these large groups as opportunity for your business to develop a new potential application for your technology, to supply your product into a system or solution provided either by Alstom or Schneider Electric or as your sales channel in markets where you do not have own coverage. Having said that, we clearly wish our portfolio companies to remain independent and do not seek no special rights along with our investment. Our preferred exit is an IPO or a trade-sale to another player in the industry.



Berlin, 20th and 21st of October, 2010

BASF Venture Capital GmbH

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We are the corporate venture capital company of BASF Group. We invest globally in promising start-up companies and funds. We invest in start-up companies and venture capital funds worldwide.

Our investments focus on innovative technologies with a high growth potential where chemistry plays an important role, as well as new materials and substances with significant market opportunities.

We not only invest venture capital, but also support our investments through targeted interaction between BASF Group's worldwide know-how and research network and our portfolio companies.



Berlin, 20th and 21st of October, 2010

BayTech Venture Capital GmbH

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BayTech Venture Capital is an independent leading European Venture Capital firm based in Munich, Germany, with the ambition to help the best entrepreneurs build the most successful companies in their fields of expertise.

We invest at an early stage in companies in the Technology and CleanTech sector in Western Europe, especially in Germany and France. Our contribution to success in the growth phase of these companies is not limited to capital. The money we provide goes along with our experience in company building and the industry expertise of our investment professionals, access to our world-wide network and the respect for the values and the contribution of the entrepreneurs we work with.

WATERVENT ®

Berlin, 20th and 21st of October, 2010

Climate Change Capital Private Equity

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Climate Change Capital® 



Climate Change Capital Private Equity manages a EUR 200 million clean tech private equity fund, which is one of the world's largest private equity funds dedicated to clean tech. Our goal is to back high growth clean tech companies that contribute to a lower carbon economy and a more sustainable environment and generate attractive returns for our investors.

We focus on investing in European companies operating in the areas of Clean Power, Clean Transport, Energy Efficiency, Waste and Water at expansion and later stage. Our aim is to be the partner of choice for the managers of clean tech companies providing not only finance but knowledge, networks and experience to help companies in their development.

CPE's investment team has a combined experience of over 75 years in private equity and over 20 years in clean technology investment. We have extensive board level experience of supporting high growth companies and are able to support management teams in the areas of strategy, financing, team building, business development, acquisitions and realization. We benefit from Climate Change Capital's unrivalled specialist industry, policy and market knowledge in energy, clean technologies and carbon finance.

WATERVENT ®

Berlin, 20th and 21st of October, 2010

DEMETER PARTNERS

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Demeter-Partners ist seit seiner Gründung in 2005 ein reiner CleanTech-Investor. Die Mitarbeiter verfügen über langjährige Erfahrungen und stammen aus der Industrie und dem CleanTech-Beteiligungsgeschäft.

Der erste Fonds mit € 105 Mio. ist voll investiert. Der zweite Fonds wurde Ende 2009 mit € 203 Mio. geschlossen. Investoren sind namhafte europäische Institutionelle, insbesondere aus Frankreich. Investments in deutsche CleanTech Unternehmen, unter anderem in der Wasser Industrie - stehen für den zweiten Fonds im besonderen Fokus. Auch Co-Investments sind erwünscht



Berlin, 20th and 21st of October, 2010

E.W.U.-Beteiligungen GmbH & Co.KG

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E.W.U. invests in start-ups and young companies in the energy, water and environment sector.

At the moment we focus on water treatment and water recycling, especially technologies applied in decentralized water management.



Berlin, 20th and 21st of October, 2010

ECO Investors Germany

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ECO Investors is committed to supporting extraordinary entrepreneurs in building sustainable companies with substantial value in clean technology sectors.

We invest between EUR 1 and 3 million in companies with a geographic focus on Germany, the global lead market and technology leader in clean technologies.

ECO Investors provides its portfolio companies with an established regional and international network of industrial corporations, institutional investors, research organisations, and venture capital firms.



Berlin, 20th and 21st of October, 2010

Emerald Technology Ventures AG

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Emerald Technology Ventures is a global leader in clean technology venture capital. Founded in 2000, Emerald is a pioneer in the rapidly emerging clean technology sector and is focused on innovative technologies in energy, water and advanced materials. Currently active water investments are AquaSpy, Inge Wassertechnologies AG and the Pressure Pipe Inspection Company - PPIC (now part of Pure Technologies).

Within Emerald, Helge is a Sector Specialist for water technologies and marine renewables. He is responsible for Emerald's strategy within these sectors and is involved from the initial phase of each investment process up to assisting management of portfolio companies. Prior to joining Emerald, Helge conducted research at the Swiss Federal Institute of Aquatic Science and Technology (Eawag) in the Environmental Engineering Division.

He also worked at the German Federal Waterways Engineering and Research Institute and participated in various water projects in South America. Helge holds a Ph.D. in Environmental Engineering from the Swiss Federal Institute of Technology (ETH) in Zurich and a Masters Degree in Civil Engineering from the Technical University of Karlsruhe.



Berlin, 20th and 21st of October, 2010

Entrepreneurs Fund

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€ 100 Mio VC fund focusing on cleantech and life science. Early- and later-stage.

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Fraunhofer Venture acts as a partner of founders, start-up companies, Fraunhofer institutes and investors. By offering access to Fraunhofer technologies, infrastructure and know-how with more than 4,500 patent classes, it provides young companies with the opportunity of a faster and better establishment of their products on the markets.

The portfolio offered by Fraunhofer Venture includes comprehensive support and consulting services, from the idea to corporate foundation, covering the areas of foundation , technology , financing and participation management .

Freudenberg New Technologies KG

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We, Freudenberg New Technologies, will strengthen Freudenberg's overall innovation performance to the benefit of our customers and for our long term financial success.

Objective of the New Business Development department is the identification and development of new markets and business opportunities on the basis of Freudenberg technologies and know-how / expertise.



Berlin, 20th and 21st of October, 2010

GE Energy Financial Services

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GE Energy Financial Services' experts invest globally across the capital spectrum in essential, long-lived and capital-intensive energy assets that meet the world's energy needs. In addition to capital, GE Energy Financial Services offers the best of GE's technical know-how, technology innovation, financial strength and rigorous risk management.

Based in Stamford, Connecticut, the GE business unit helps its customers and GE grow through new investments, strong partnerships and optimization of its \$21 billion in assets. Our power projects can produce 23 gigawatts, equivalent to the installed generating capacity of the Netherlands. We've invested in more than 30,000 miles of natural gas pipelines. And we've put millions of dollars into wind, solar, biomass, hydro, geothermal and other renewable power projects.

GE Energy Financial Services invests in later-stage emerging energy and water-related technology companies through its venture investing group. We focus on equity investments in companies that pursue game-changing technologies and services throughout the energy and water value chain, from natural resources to clean tech.

Our venture capital investments are targeted at later-stage growth companies that have developed sustainable competitive advantages in their markets, defensible commercial prospects, established products or services, and a strong management team. We offer more than money. Our portfolio companies benefit from GE's extensive financial and manufacturing footprint in the energy and water industries, industry-leading corporate research and development, operational expertise, multi-country reach, and best-in-class due diligence.

We invest up to \$5 million in each company but consider larger amounts. GE Energy Financial Services partners with other top-tier venture capital investors in emerging technology. While we are predominantly minority investors in high-quality private companies, we will also make selective investments in acquisition and recapitalization situations, as well as publicly traded companies.



Berlin, 20th and 21st of October, 2010

IBB Beteiligungsgesellschaft mbH

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IBB Beteiligungsgesellschaft (www.ibb-bet.de) provides equity financing to innovative Berlin-based companies. The firm is the regional market leader in venture capital in Berlin. IBB Beteiligungsgesellschaft was founded in 1997 as a fully owned subsidiary of Investitionsbank Berlin (IBB).

The funds provided are to be used for the development and launch of innovative products and services or creative business concepts. IBB Beteiligungsgesellschaft manages the „VC Fonds Technologie Berlin“ fund (EUR 52m) and the „VC Fonds Kreativwirtschaft Berlin“ fund (EUR 30m).

Both funds were started as joint initiatives of IBB and the State of Berlin. They are cofinanced by the European Regional Development Fund (ERDF). The track record of IBB Beteiligungsgesellschaft includes successful IPOs and a large number of trade sales to strategic partners.



Berlin, 20th and 21st of October, 2010

INOVIS Capital GmbH

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INOVIS
CAPITAL

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INOVIS Capital is an independent corporate finance consultancy specialising in the venture capital market and offering consulting and investment services in this field.

We typically assist high-tech companies in raising capital, or we consider the possibility of an investment ourselves through INOVIS Venture I, the private investor fund managed by us.



Berlin, 20th and 21st of October, 2010

Investcorp

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Investcorp is a leading provider and manager of alternative investment products, serving high-net-worth private and institutional clients. Investcorp pursues a highly focused approach, specializing in six lines of business: private equity in North America and Western Europe, global hedge fund offerings, real estate investment in the United States, technology investment in North America and Western Europe, Gulf growth capital and MENA mezzanine fund. The ability to provide multiple product offerings to our clients is one of our key competitive strengths.

Founded in 1982, Investcorp has enjoyed a track record of consistent innovation and performance, having arranged investments with a combined value of approximately \$43 billion. The Company has grown to become one of the largest and most diverse alternative investment managers in terms of both product offerings and geography, and currently has approximately \$13 billion in assets under management. The Firm co-invests significantly with its clients across its lines of business to ensure a strong alignment of interests.

The success of the business is underpinned by Investcorp's unique placement capability in the six Gulf Co-operation Council countries of the Arabian Gulf, where we have focused on providing a high level of personal services to our investor base of high-net-worth individuals and institutions. Investcorp captures the growth dynamics of Gulf capital and of the alternative investment industry, combined with international best practice management disciplines. Investcorp was conceived as, and remains, a firm that is global in its outlook, attitude and culture. It operates out of three centers: Bahrain, London and New York.



Berlin, 20th and 21st of October, 2010

Israel Cleantech Ventures

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Established in 2006, Israel Cleantech Ventures is the leading venture capital fund focused on backing Israel's emerging clean technology companies. We are dedicated to providing value added growth capital to exceptional entrepreneurs building Israel's energy, water and environmental technology leaders.

Our geographical focus and market leadership enable us to take advantage of Israel's prominence as an innovative market leader in energy, water and agricultural technologies, as well as ancillary cleantech sectors including energy efficiency, smart-grid/communications, green IT, power electronics and capital equipment.



Berlin, 20th and 21st of October, 2010

Kinrot Ventures

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Kinrot Ventures was founded in 1993 as part of the Israeli Incubator Program and in 2006 was privatized by the Canadian Stern Group in cooperation with the Israeli Chief Scientist. In the beginning of 2010, AquAgro Fund LP has acquired Kinrot Ventures from the Stern Group.

Today, Kinrot is the leading seed investor in water and clean-tech related technologies worldwide with a portfolio of 12 start ups companies, each develops a unique solution for the global water market . Kinrot invests in a spectrum of water related technologies in various fields and applications and provides a solid platform for developing and commercializing water innovations.



Berlin, 20th and 21st of October, 2010

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Berlin, 20th and 21st of October, 2010

MAMA Sustainable Incubation AG

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MAMA´s key idea is growing sustainability to a superior business model.

Sustainability is the key answer to to the biggest ecological and social challenges of tomorrow. It will also be the key-driver of economy, which is very important: only if the return on financial investment will be a good one, we will have a braod accep-
tance and by this a longterm positive impact on ecological and social challenges.

MAMA combines three traditional business-models to a new MAMA way: Eco-project financing + Equity Funding + Carbon Trading.
We use the safety of long-term-investments, bring in empowering innovations and gain the dividends of a positive CO2 balance.

MAMA managed to develop a fund product concept that is not just unique in certain aspects, but fits the current sometimes opposing market demands.



Berlin, 20th and 21st of October, 2010

mic AG

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Frühphasen-Investoren in Deutschland
sind wir bereit, junge Technologie-
unternehmen bereits ab der Ideenphase
mit Kapital und Management-Know-how
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www.mic-ag.eu



mic AG

Unique Early-Stage Technology Investor in Germany

As a true early-stage investor we start supporting young technology companies from the conceptual phase. Thanks to our well-established international network, start-ups can achieve quick, successful positioning in the market. We also assist companies in finding investors for growth financing.

Our Services:

- Assistance with capital and management know-how
- Support in strategy development
- Providing of administrative infrastructure

Because our success is based on many years of experience in the technology and finance sectors, we are able to offer unique opportunities for young technology companies as well as investors. We are mainly active in the fields of microsystems, telecommunication and medical technology; in the medium term we are looking to expand our focus to the software and cleantech sectors.



Berlin, 20th and 21st of October, 2010

Mountain Cleantech AG

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Mountain Cleantech AG is the exclusive investment advisor of Cleantech Invest AG.

Cleantech Invest AG is a financing partner for Cleantech Companies in the German-speaking region. As a leading Cleantech investment corporation with an exclusive focus on the German speaking region, we finance high-growth companies as well as those in Special Situations.



Berlin, 20th and 21st of October, 2010

NRW.Bank

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NRW.BANK is the development bank of the State of North Rhine-Westphalia.

Its four business segments are promotion of business start-ups and SME's, municipal and infrastructure financing, social housing promotion and individual promotion.

For business start-ups and SMEs in North Rhine-Westphalia, NRW.BANK uses customized public promotion and equity finance products and, among others, actively invests in technology and life science ventures. The bank aims to constantly improve the financing situation of this target group in line with actual requirements.



Berlin, 20th and 21st of October, 2010

PINOVA Capital GmbH

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PINOVA Capital is an independent Private Equity firm focusing on high growth Engineering and Services companies in German speaking Europe.

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Walter Moldan



Riverside



The Riverside Company is a global private equity firm focused on acquiring leading small and medium-sized businesses (with a value of up to \$200 million/EUR 200 million) and partnering with strong management teams to enhance the success of its companies through acquisitions and organic growth.

Since its founding in 1988, the firm has invested in 236 transactions with a total enterprise value of \$5.0 billion/EUR 4.1 billion. The investment portfolio in North America, Europe and Asia includes 71 companies with annual sales totaling \$3.3 billion/EUR 2.7 billion, EBITDA of \$506 million/ EUR 415 million and more than 13,000 employees (June 2009).

Riverside offers the resources to complete acquisitions smoothly thanks to its more than \$3.0 billion/ EUR 2.5 billion in assets under management, more than 190 professionals in 19 offices (Atlanta, Brussels, Budapest, Chicago, Cleveland, Dallas, Stockholm, Hong Kong, Los Angeles, Luxembourg, Madrid, Melbourne, Munich, New York, Prague, San Francisco, Seoul, Tokyo and Warsaw) and its longstanding relationships with partner lenders. According to Thomson Venture Economics, seven of Riverside's nine mature funds rank in the top 25% of all funds in terms of yield (as of December 31, 2009). The firm's investors include the world's leading pension funds, endowments, funds of funds, insurance companies and banks.



Berlin, 20th and 21st of October, 2010

Siemens Venture Capital

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Investments in start-up businesses with relevance for Siemens;
later stage; technologies



Berlin, 20th and 21st of October, 2010

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TARGET PARTNERS

CAPITAL MEETS IDEAS.



Target Partners finanziert junge Technologieunternehmen in Deutschland, Österreich und der Schweiz.

Mit persönlichem Engagement, einem globalen Netzwerk und langjähriger Erfahrung als Unternehmer, Manager und Investoren unterstützen wir Sie, ein großes Unternehmen aufzubauen.



Berlin, 20th and 21st of October, 2010

TOTAL SA

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Total Energy Venture's purpose to identify and support development of companies with innovative technologies or business models in relation to energy, including alternative & renewable energies, efficient use of energy & natural resources (water in particular), waste management & green house gases reduction, etc... that will help develop an efficient diversification of energy sources.

We are looking primarily at opportunities of direct investments into companies, together with other investors.



Berlin, 20th and 21st of October, 2010

Wellington Partners

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wellingtonpartners
VENTURE CAPITAL



Wellington Partners is one of the most successful pan-European venture capital firms. With some € 800 million under management and offices in London, Munich, Palo Alto and Zurich, the firm invests into companies throughout Europe that have the potential to become global leaders, in the areas of Digital Media, Cleantech, Electronics, Software and Life Sciences.

Since 1998, Wellington Partners has invested in more than 100 companies in Europe and Israel, including now publicly traded Actelion and XING and successful privately held companies like Alando (acquired by eBay), Ciao (acquired by Microsoft) and ImmobilienScout24 (acquired by Deutsche Telekom).



Berlin, 20th and 21st of October, 2010

WHEB Ventures

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WHEB ventures
CLEAN TECHNOLOGY PIONEERS



WATERVENT  [®]

Berlin, 20th and 21st of October, 2010

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zouk



About zouk ventures

Founded in 1999, zouk ventures is a London-based private equity fund manager focused on the European cleantech market. Executing a dual-track strategy, zouk invests expansion capital in clean technology companies and project equity in clean infrastructure opportunities. zouk currently manages three technology funds and invests in solar infrastructure projects through zouk Solar Opportunities Ltd.

zouk takes an active approach to portfolio management, driving value creation through hands-on involvement in business development and the extensive use of its wide-reaching networks in the cleantech sector.



Berlin, 20th and 21st of October, 2010



Participants

- ◆ 2bahead
- ◆ A3 Water Solutions GmbH
- ◆ Alfred Kärcher GmbH & Co. KG Water Recycling Systems
- ◆ ANWALTSKANZLEI WEMMER
- ◆ Aqua Press
- ◆ Aquatech
- ◆ Berlin Partner
- ◆ Blue Ribbon CleanTech
- ◆ Bonnekamp & Sparing
- ◆ Botschaft von Mexiko
- ◆ CATCAP
- ◆ Christian Community Development CCDA
- ◆ Cisco systems GmbH
- ◆ Clean Tech World
- ◆ CleantechGroup
- ◆ Company Water
- ◆ Delegació de Govern de Catalunya
- ◆ EDB Economic Development Board of Singapore
- ◆ Environmental Strategy
- ◆ EPAL - Empresa Portuguesa das Águas Livres
- ◆ EPFL Lausanne Department of Materials Science and Engineering
- ◆ Florenus AG
- ◆ Focus mbH & Co Bau und Boden KG
- ◆ Förderland
- ◆ FORUM - nachhaltig wirtschaften
- ◆ Global Nature Fund
- ◆ Global Water Intelligence
- ◆ Going Public Media AG
- ◆ Green Venture Summit
- ◆ HACH LANGE SÀRL

Participants

- ◆ Hogan Lovells
- ◆ HYTECON GmbH
- ◆ IEG Investment Banking
- ◆ IHK Potsdam/Green Ventures
- ◆ INGE AG
- ◆ Intergroup Partners
- ◆ International Herald Tribune
- ◆ InWEnt - Internationale Weiterbildung und Entwicklung gGmbH
- ◆ Israel Trade Agency
- ◆ IZT - Institut für Zukunftsstudien und Technologiebewertung
- ◆ Kompetenzzentrum Wasser Berlin gGmbH
- ◆ Kühne+Nagel (AG+Co.) KG
- ◆ Life needs Water
- ◆ McKinsey
- ◆ Mekorot Water - Israeli national water company
- ◆ mergermarket
- ◆ Messe Leipzig - Terratec
- ◆ Nachhaltigkeitsrat
- ◆ Piabo
- ◆ pigadi GmbH
- ◆ Premium Park GmbH - pure
- ◆ PROMEXICO Investment and Trade
- ◆ ProMinent Dosiertechnik GmbH
- ◆ RST Gesellschaft für Wasserspartechnik mbH
- ◆ SANIFLUIDE DU NORD
- ◆ Senatsverwaltung für Wirtschaft
- ◆ Senatsverwaltung für Wirtschaft, Technologie und Frauen
- ◆ Strategieberatung Umwelt
- ◆ Tallyfox AG

WATERVENT



Participants

- ◆ The Chartered Institution of Water and Environmental Management (CIWEM)
- ◆ The Nature Conservancy
- ◆ Unique Relations
- ◆ VDI
- ◆ Veolia Environnement
- ◆ Villeroy & Boch AG
- ◆ Wasser Berlin International
- ◆ Wasserschmidt GmbH
- ◆ Water For the World
- ◆ Wetsus
- ◆ White & Case

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Germany based CEO of trend and disruptive innovation thinktank 2b AHEAD, gamechanger, rulebreaker agency, keynote speaker, futurist, author.



Berlin, 20th and 21st of October, 2010

A3 Water Solutions GmbH

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- Production of Membrane Filtration Modules
- Construction of containerized waste water treatment plants based on MBR technology
- Construction of treatment plants for Digestate of Biogas Plants
- Construction of Ultrafiltration and Reverse Osmosis Plants



Berlin, 20th and 21st of October, 2010

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As the first port of call for companies, we offer business promotion, resettlement and foreign trade support, as well as capital city marketing – all from a single source.



Berlin, 20th and 21st of October, 2010

Blue Ribbon CleanTech

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Blue Ribbon CleanTech is an independent Corporate Finance Advisor focused on renewable energies and the cleantech industry.

We advise an international client base in commonly cross-border projects and transactions.



Berlin, 20th and 21st of October, 2010



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Dr. Michaela Kühn



- Protection for inventions (patents, utility models)
- Protection for trademarks and service marks
- Protection for designs
- Inventor's Rights and remuneration of employee-inventors
- Patent and Know-how licenses, R & D and co-operation contracts
- Intellectual Property searches and review
- Intellectual Property litigation against infringement
- Opposition and nullity suits against Third party's IP Rights
- Expert opinion on Intellectual Property situation (e.g. before extensive R & D)
- IP due diligence

Focuses of our Firm are inventions in the field of mechanical engineering, in particular automotive suppliers, and chemistry, in particular solid state chemistry, Life and Crop Sciences. The service to our clients includes cost optimized solutions and strategies. We were repeatedly able to significantly downsize the patent costs of our clients.

We further have significant experience in solving complex inventor's remuneration problems and finding adequate provisions in the respective balance for late payments. In particular when entering fresh capital or going public, it is often found that remuneration legally owed to employee-inventors was neither paid nor even considered for provisions.

CatCap GmbH

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Über CatCap erhalten Unternehmer effizienten Zugang zum Eigenkapitalmarkt, vom Familyoffice und Private-Equity-Fonds bis zum strategischen Beteiligungspartner. CatCap begleitet mittelgrosse Dienstleistungsunternehmen und technologieorientierte Mittelstaendler in Fragen der Veraeusserung von Anteilen sowie der Eigenkapitalausstattung, bei der Optimierung von Unternehmensportfolios und sonstigen strategischen Kapitalmassnahmen auf Gesellschafter- und Unternehmensebene.

CatCap verfügt über die erforderliche Erfahrung, um alle Elemente der Corporate Finance-Beratung darstellen zu können, von der Erstellung des Investment Memorandums über Bewertung und Investorenansprache bis zum erfolgreichen Abschluss der Vertragsverhandlungen.

Bis zum Herbst 2010 hat CatCap mit 15 Mitarbeitern 13 Transaktionen erfolgreich begleitet. CatCap arbeitet intensiv mit einem Kreis von über 60 Family Offices und allen relevanten Private-Equity-Gesellschaften in Deutschland und Europa zusammen. CatCap sitzt in Hamburg und ist deutschlandweit aktiv. Darüber hinaus ist CatCap Teil des Globalscope Netzwerks mit Partnergesellschaften in 24 Ländern, vom Europäischen Ausland über USA und Indien nach China.



Berlin, 20th and 21st of October, 2010

**Christian Community Development of Africa
(CCDA)**



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Christian Community Development of Africa (CCDA) is a non-profit organization registered in Kenya.

Our main business is to reduce poverty levels in poorest of the poor in Kenya through use of water and sanitation technologies.

We wish to partner with any open-minded organizations or individuals.



Berlin, 20th and 21st of October, 2010

Cisco Systems

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Communication infrastructure for Smart Grids.



Berlin, 20th and 21st of October, 2010

Cleantech Group

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Since 2002, the Cleantech Group has been providing investors, entrepreneurs, and Fortune 1000 global corporations with the latest industry market intelligence through subscription-based research, global industry networking events, and world-class consulting services.

By focusing entirely on innovation in clean technologies, Cleantech Group helps its clients make critical business decisions that foster growth, reduce cost, and meet consumer and government demands for improved environmental quality.



Berlin, 20th and 21st of October, 2010

**Government of Catalonia
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Catalonia, with an area of 31,896 km², encompasses a great variety of landscapes, from the driest to the most humid, very diverse geological formations and a very distinct relief, with periods marked by a scarcity of water and others by abundance and heavy torrents.

Furthermore, a great imbalance exists between the population and the availability of water resources, which are irregularly distributed.

<http://aca-web.gencat.cat/aca/>

Singapore Economic Development Board

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The Singapore Economic Development Board is a government agency that oversees Singapore's economic development strategies. We work closely with companies across a range of activities in manufacturing, R&D, services, and using Singapore as a base to manage global or regional business and functions.

Singapore has identified the Cleantech Industry as a strategic growth area and our government has committed significant resources to develop Cleantech R&D and manpower capabilities in Singapore, of which Water and Environment are key focuses. Singapore is emerging as a key global Cleantech hub. Serving as a springboard to Asia, we are now home to a vibrant Cleantech ecosystem comprising of multi-national companies, start-ups, financing firms and R&D institutes.

Our government is strongly committed to nurturing Cleantech start-ups in Singapore, and has established a network of cleantech incubators in Singapore and new incentive schemes to support the growth of promising start-ups.



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=> Scope of Services Assessment, evaluation and transfer of clean technologies in the fields of water supply, industrial waste water treatment and residuals minimization, with special respect to newly developed or improved products and processes.

Strategy consulting in these fields can provide added security to parties involved in capital investments:

- The entrepreneur, competitively seeking external finance, may need support in adapting his novel product to market requirements, in optimizing the technology level, and to enhance its appearance in the market place, including the investors. Venture capitalists, private equity and corporate investors may need technology-oriented assistance and added transparency in preventing less profitable engagements.
- Strategy consulting can also focus on the technology-oriented evaluation and due diligence procedures in enterprises of the water engineering industry, the scope of products, processes and research and their sustainability in future markets. Comprehensive and independent strategic consultancy is of particular importance in the development of Private-Industry Partnership programs, when it comes to Outsourcing/ Contracting of treatment plants and associated services.

=> References

In his water career, Günter von Hagel has been working in more than 30 of the countries considered important today. In potable water treatment plant engineering and construction, he was - simultaneously - in charge of R&D and new technologies, but also national and international sales, plant design and project management. Several new product lines and processes were successfully introduced to the water markets, including those two pioneering principles, where Gunter was the inventor/co-inventor, and which are widely applied in new water installations today.

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Berlin, 20th and 21st of October, 2010

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Florenus AG - the technology merchants.

We offer our clients comprehensive technology management covering the marketing of technology (Technology Trading), consultancy (Technology Consulting), including the search as well as the identification of required technologies (Technology Scouting), and securing financing and introducing new technologies into the market (Technology Services).

We concentrate upon the strong growth portfolios of e.b. Cleantech (environmental technology, energy management, renewable energy and water management), new materials, information technology and telecommunications technology (ICT), medical technology and security technology. We also look out for market trends where tomorrow's development of technology will be needed the most.

We focus on Germany and Europe as the origin of technologies and intellectual property as we believe they have the largest supply of technologies available.



Berlin, 20th and 21st of October, 2010

Global Nature Fund

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Global Nature Fund is a non-profit, private, independent international foundation for the protection of environment and nature. One of the central goals of GNF is to foster the protection of nature and environment, in particular freshwater ecosystems.

In 1998, GNF launched the international Living Lakes network, a global network of environmental organisations striving for the protection of lakes and wetlands world-wide.



Berlin, 20th and 21st of October, 2010

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LANGE 

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Manufacturers and suppliers of analytical equipment for the water industry and industrial process applications.

Headquarters in Colorado, USA with manufacturing and R&D facilities in USA, Europe and China and direct sales and service support globally.



Berlin, 20th and 21st of October, 2010

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Water Market and Technology Consulting

Tech Due Diligence, Market Studies, Strategy Consulting within O2 TAG Partners
- a Consulting Collaboration Network - to Water Companies and Investment Firms.

www.O2environmental.com



Berlin, 20th and 21st of October, 2010

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INVESTMENT BANKING

Since 1999



Founded in 1999, IEG – Investment Banking is an independent and international investment banking house with a focus on small and medium-sized transactions.

The business activities of IEG include advisory on M&A and financing transactions, the structuring and placement of tailor-made financing solutions and financial strategy services that are independent from specific transactions and projects.

Through its global presence, particularly in growth markets, IEG offers its clients integrated solutions locally and internationally out of one hand.



Berlin, 20th and 21st of October, 2010

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Potsdam Chamber of Commerce and Industry/ Small Business Center (SBC Department)

The SBC Department of the Potsdam Chamber of Commerce and Industry supports small and medium-sized companies to improve their competitiveness and via information transfer and project management it assists in international market development.

The SBC works in the following business areas:

- initiation of business contacts
- identification of co-operation partners
- organisation of sectoral partnership fora
(energy/environment, biotechnologies, wood processing, food industry)
- coordination of business pools, project management,
organisation of joint fair presentations
- support of experience and know-how transfer
preparation and analysis of international market information

An important event organised by the SBC are the Green Ventures, Germany's largest partnership forum for environmental and energy technology companies. Since 1998 the event was attended by >3.500 companies from 91 countries. The forum offers a programme of carefully planned and securely organised bilateral talks between companies from home and abroad interested in cooperation.

Currently the SBC is developing a European project in the field of water saving technologies and the efficient use of the water in rural areas.

The department is looking for international cooperation partners in terms of the water project and interested companies for the international partnership forum Green Ventures.

Intergroup Partners

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Intergroup Partners is an advisory company specialised in identifying market opportunities in dynamic B2B technology sectors and implementing international business development.

With an international team of experienced professionals, we offer deep knowledge of local markets and cultural nuances and are versed in international business practices and languages.

We offer our clients:

- Business and market development
- M&A investment opportunity screening
- Business expansion and international implementation



Berlin, 20th and 21st of October, 2010

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Berlin, 20th and 21st of October, 2010

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KÜHNE+NAGEL



Kühne + Nagel is one of the world's leading logistics companies with approximately 55,000 employees at 900 locations and in more than 100 countries. The company is involved in the business of sea and air freight, contract logistics and inland transport with a clear focus on value added areas such as IT supported lead logistics and supply chain management services. The German organisation counts more than 9,000 employees.

Kühne + Nagel is a world leader in global sea freight business and provides a wide range of products and IT-based solutions. In the air freight business, the company is present at all international airports and is in the position to automatically control and monitor door-to-door air freight shipments as per Cargo 2000 phase 2 criteria.

Kühne + Nagel's inland transport network at present includes 44 locations in Germany. Thanks to the high quality and safety standards, the 24/48 hours door to door service enables a reliable planning basis. Also rail transport is integrated into the transport concept. In the contract logistics business, approximately 1,150,000 m² of storage and handling space are made available to trade and industry customers in 69 locations alone in Germany.



Berlin, 20th and 21st of October, 2010

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Consulting services for the water sector.



Berlin, 20th and 21st of October, 2010

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Israel's water technology challenge



Berlin, 20th and 21st of October, 2010

Mergermarket

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I'm Mergermarket's Germany correspondent.

Mergermarket is part of the Financial Times group and is a global financial information provider and news service for the M&A community.

Our readership includes 29 of the world's 30 investment banks and 25 of the top 30 private equity houses.



Berlin, 20th and 21st of October, 2010

**TerraTec
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TerraTec is one of the leading environmental trade fairs to be held in Germany. TerraTec covers all relevant environmental topics such as water and wastewater, waste and recycling, pollution control and prevention and renewable raw materials.

Ever-dwindling resources call for innovative, long-term solutions. That's why sustainability by means of resource efficiency, closed loop recycling and water management is a central topic at the TerraTec 2011. Focus of TerraTec are decentralized wastewater solutions. The exhibition is completed by a high quality and attractive accompanying specialized programme.



Berlin, 20th and 21st of October, 2010

PROMEXICO

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ProMexico is the Mexican Government institution in charge of strengthening Mexico's participation in the international economy.

With this objective in mind, the institution supports the export activity of companies established in the country and coordinates actions to attract foreign direct investment to national territory.



Berlin, 20th and 21st of October, 2010

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- Renew Energy
- industrial cold
- pool construction
- centralized heating



Berlin, 20th and 21st of October, 2010

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Berlin, 20th and 21st of October, 2010

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TallyFox provides a unified collaboration suite to help teams work smarter. Combining these SaaS workspaces with sector intelligence from the community delivers sustainable advantage for all users. Business Model and ProductsFree- Fee.

Professionals have access to TallyFox.com with our sector intelligence ecosystem and advanced group functionality with document sharing for free. Annual SaaS license fees for workspaces called Social Knowledge Clusters are our core product.

Social Knowledge Clusters deliver unified collaboration workspaces with a team dashboard helping everyone to work smarter and more efficiently. They function out-of-the box with a „click“. Workspaces include: Wikis; Webconferencing; CRM; document sharing and Library; microblog & blog; polls and surveys; social media; newsletter; tag cloud; latest discussions; latest blogs.

Cluster Dashboards show the pulse of all collaboration activity including all groups and workspaces in the cluster. Configurable to be public or private, dashboards add the following sector intelligence: Media Mosaic; Q&A knowledge bank; Library; events listing.



Berlin, 20th and 21st of October, 2010

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Zukünftige Technologien Consulting (ZTC), the consulting arm of VDI Technologiezentrum GmbH, offers technology consulting services for industry and governmental bodies. The portfolio for the industry comprises tools of technology management like newsmonitoring, technology scouting, scenarios, and technology analyses.

ZTC has a long track record in executing projects for a large variety of industries. The interdisciplinary team of about 30 consultants supports their clients with a unique combination of technological and socioeconomic know-how and software based methodological tools.



Berlin, 20th and 21st of October, 2010

**VEOLIA ENVIRONNEMENT
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Veolia Environnement is the world leader in environmental services.

With operations on every continent and more than 312,590 employees, Veolia Environnement provides customized solutions to meet the needs of municipal and industrial customers in four complementary segments: water, environmental services, energy services and passenger transportation.

Veolia Environnement recorded revenue of 34.6 billion euros in 2009.



Berlin, 20th and 21st of October, 2010

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Customized treatment of grey- and black water to different qualities.



Berlin, 20th and 21st of October, 2010

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Wetsus is a facilitating intermediary for trend-setting know-how development and creates a unique environment and strategic cooperation for the development of profitable and sustainable state of the art water treatment technology.

Wetsus acts as Technological Top Institute for Water technology. Wetsus 'scientific research program is defined by the private and public water sector and conducted by leading universities.



Berlin, 20th and 21st of October, 2010

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WHITE & CASE



Law firm.



Berlin, 20th and 21st of October, 2010



PuroFilter Disinfecting Resin - PDR



for the supply of
Bacteria Free,
Microbiologically
Safe Water

features:

- Instant Disinfection
- Large Capacity
- Long Life



Industry



Village



Agriculture



Camping



Home

- Simple
- Quick
- Efficient
- Reliable
- Economical